



NATIONAL
ASSOCIATION of
REALTORS®
Official Designation



GRADUATE,
REALTOR®
INSTITUTE

GRI Three Athens

MONDAY, July 18, 2011

- 8:35 am - 9:05 am **GRI Check-In**
- 9:05 am - 9:20 am **Orientation (Mandatory)**
- 9:40 am - 12:00 pm **Mortgage Fraud**
Howell Haunson
- 1:30 pm - 3:50 pm **Scrupples**
Tom Gillett
- 4:10 pm - 6:10 pm **Interpretation of Contracts**
Howell Haunson

TUESDAY, July 19, 2011

- 8:15 am - 12:00 pm **Brokerage Management**
Tom Gillett
- 1:30 pm - 5:10 pm **Millennium Marketing**
Amy Chorew

WEDNESDAY, July 20, 2011

- 8:15 am - 10:40 am **Trust Accounts**
Pat Johnson
- 11:00 am - 2:30 pm **Introduction to Commercial Real Estate**
Andre van Rensburg
- 2:50 pm - 5:10 pm **Broker Keys to Success**
Pat Johnson
- 7:00 pm **Party**

THURSDAY, July 21, 2011

- 8:15 am - 5:10 pm **Investment Real Estate**
Tom Lundstedt

FRIDAY, July 22, 2011

- 8:15 am - 10:40 am **Single Family Property Management**
Mike Nelson
- 11:00 am - 2:30 pm **Real Estate Current Issues**
Wade Gaddy
- 2:50 pm - 5:10 pm **Closing Session (GRI One, Two & Three)**
Jill Elliott

SATURDAY, July 23, 2011

- 7:30 am - 11:00 am **EXAM**

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|---------------------|----------------------------|
| 9:20 am - 9:40 am | Coffee Break |
| 10:40 am - 11:00 am | Break |
| 12:40 pm - 1:30 pm | Lunch (on your own) |
| 2:30 pm - 2:50 pm | Coffee Break |
| 3:50 pm - 4:10 pm | Break |